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#### 25<sup>th</sup> Annual Accounting Show September 29 – October 1, 2010 Ft. Lauderdale

9:30-10:20am	<u>Considerations in Planning and Managing a</u> <u>Financial Statement Audit</u> Richard G. Edsall, CPA, CFE, MBA Boca Raton	<u></u> 1
10:50 am-12:30pm	<mark>SAS Update</mark> Richard G. Edsall, CPA, CFE, MBA Boca Raton	<u></u> 19

2009 - 2010 Accounting Shows Committee Frank P. Ward - Chair Christine Moreno - Vice Chair			
Alan D. Campbell	Stanislav Jansta	Martin M. Prague	
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#### Considerations in Planning and Managing a Financial Statement Audit

Richard G. Edsall, CPA, CFE, MBA

#### Richard G. Edsall, CPA, CFE, MBA

Richard G. Edsall is a CPA with over twenty-five years of professional experience in Florida. He is currently a member and past chairman of the FICPA's Committee on Accounting Principles and Auditing Standards.

His public accounting experience includes supervisory positions in three offices of a "Big Four" firm and managing the audit practice of a Florida affiliate of another national firm. In addition to audit, he has an extensive consulting background and has been designated as a certified fraud examiner (CFE) by the Associated of Certified Fraud Examiners (ACFE).

Richard also has substantial private industry experience, including management positions with Bank of America and BFGoodrich. He assisted both entities with mergers and the implementation of new accounting systems.

Richard received a BS in Accounting from Lehigh University and an MBA (concentrating in finance and information systems) from Lehigh. While pursuing his MBA, he instructed undergraduate courses in financial accounting, managerial accounting and information systems.

Richard has prepared and instructed continuing professional education courses for numerous CPA firms.

#### CONSIDERATIONS IN PLANNING AND MANAGING A FINANCIAL STATEMENT AUDIT

#### Richard G. Edsall, CPA, CFE, MBA

#### **Scope of Presentation:**

- Not intended to be an "all-encompassing" list of what you do in an audit.
- Reminder of things to look out for, or consider.
- Planning and management are interrelated.
- Intended for those that do audits and those that work with auditors.
- Audits of publicly-held companies are governed by the PCAOB, which has some requirements that are more stringent.

2

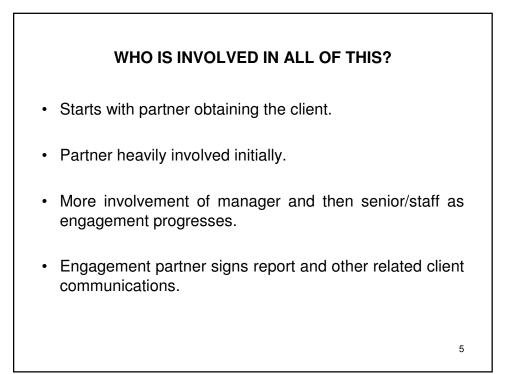
# PLANNING Planning is the key to financial success. This is very much the case in an audit environment. Don't just "jump right in." There are required steps both before and after the

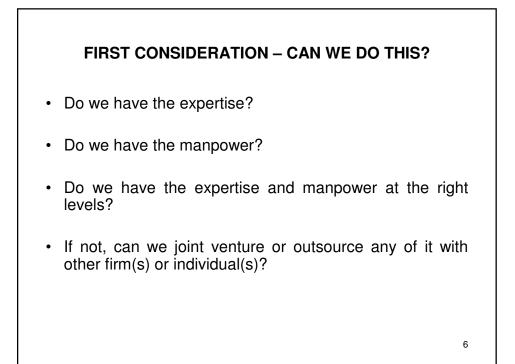
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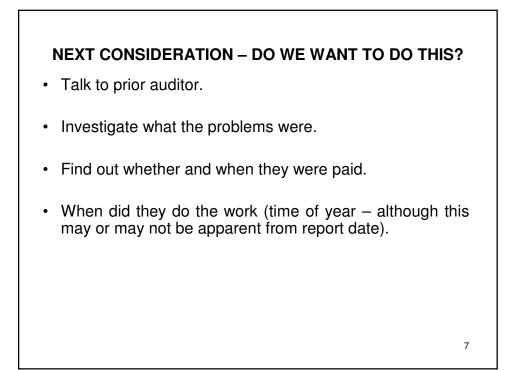
#### WE HAVE GONE "FULL CIRCLE" IN THE PLANNING PROCESS

- Originally a top-down approach similar to risk assessment.
- Later went to virtually all substantive approach in many cases.
- Came "back" to risk assessment approach in 2006 with SAS 102 and the remainder of the "risk assessment suite" of SAS's.
- SAS's are constantly "evolving".

engagement is obtained.

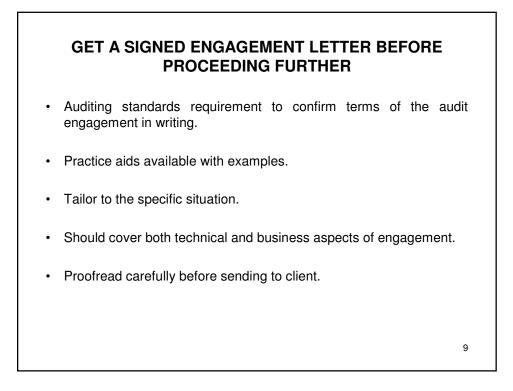






#### DEVELOP A REASONABLE, ATTAINABLE AND ACCEPTABLE FEE ESTIMATE

- Develop a reasonable budget.
- Budget should include staff level assignments and time estimates by area.
- Translate budget into fee estimate.
- Decide upon point estimate, range estimate or no fee quoted.
- Review fee arrangement with the client.



#### GENERALLY ADVISABLE TO VISIT THE PRIOR AUDITOR

- Have all of the executed "permissions" required by the client and prior auditor.
- Copy those working papers where the prior auditor can help us with this audit.
- Take good notes of analytical comments.
- Prior auditor will probably not release audit programs or conclusions documented in the audit files.

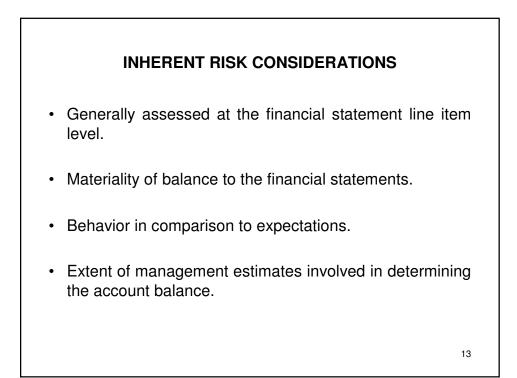
#### GET THE RIGHT PEOPLE TO PERFORM THE AUDIT

- Schedule staff.
- Make use of available talent.
- Consider use of non-audit professionals (e.g. tax, employee benefits, CFE, EDP and/or other consulting personnel).
- Look for areas of prior and other potential audit adjustments and consider this in assigning work.

11

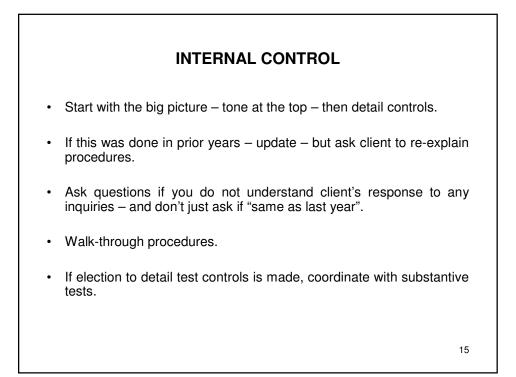
#### ANALYTICAL PROCEDURES ARE VERY HELPFUL

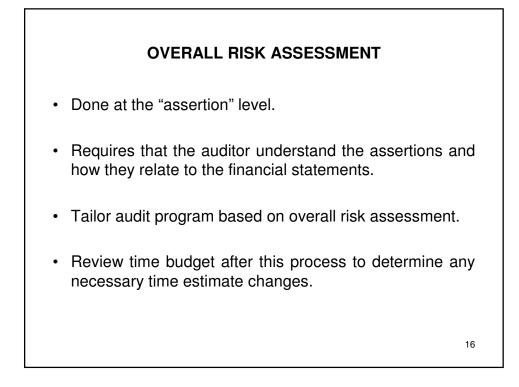
- Required by Statements on Auditing Standards.
- Risk assessment standards require documentation of expectations.
- Document these expectations before documenting the "comparisons".
- Can use prior year and client-prepared budget as base for expectations.
- In low-risk areas, these may be the only procedures.

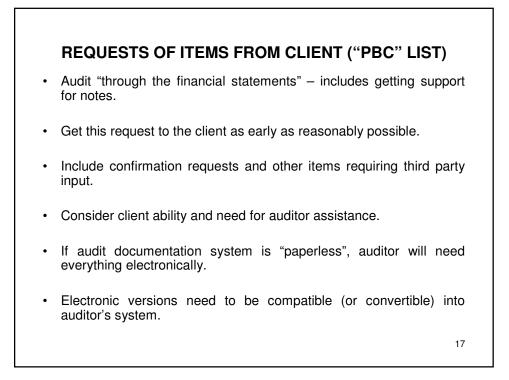


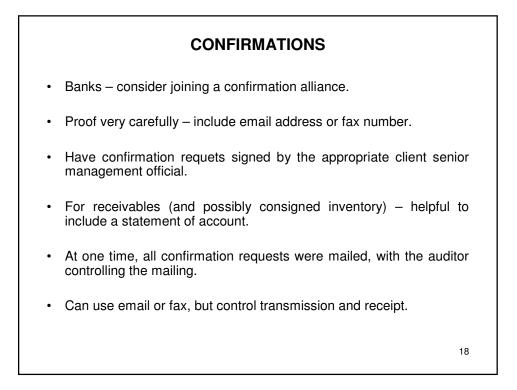
#### FRAUD RISK ASSESSMENT

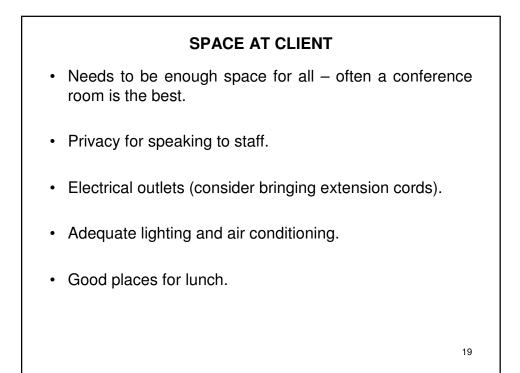
- Fraud is rampant in today's society and economy.
- Team meeting required by SAS 99.
- Select multiple client personnel for "interviews".
- May wish to have a CFE involved, if available.





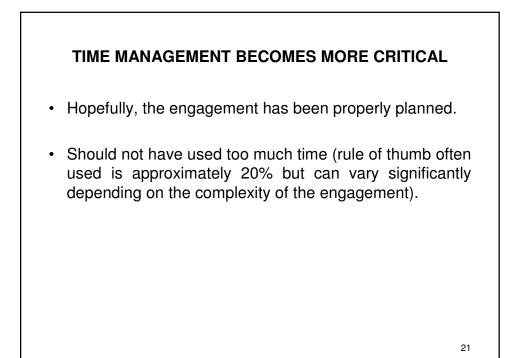






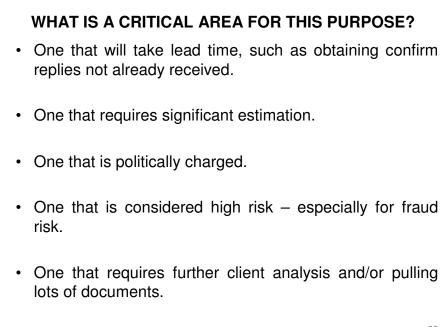
#### MANAGEMENT

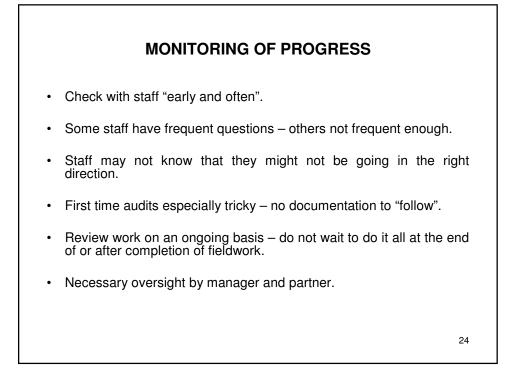
- Where we're at ready to go out to the field.
- Start what some consider the "real" audit work.
- "Execution" phase of the audit.
- Senior (or other in-charge auditor) often running things, with manager oversight.

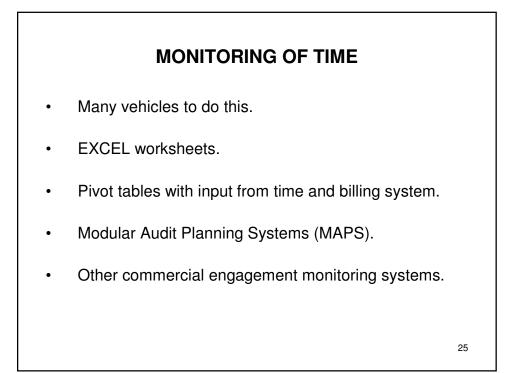


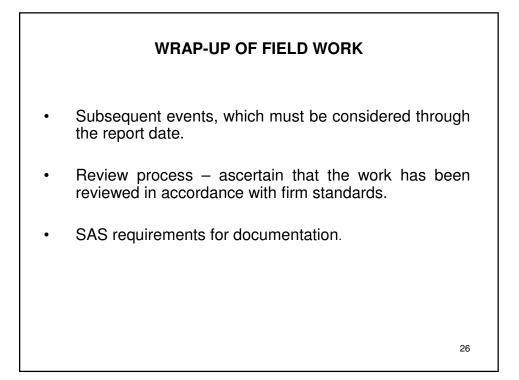
#### ESTABLISH DAILY ACTIVITIES

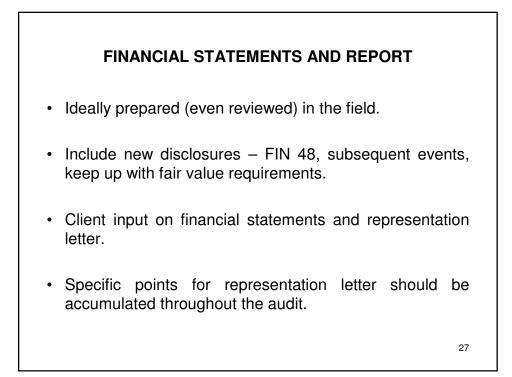
- Generally done by senior or other in-charge auditor.
- Assign specific tasks to staff.
- Set up tasks by day based on the overall time budget.
- Prioritize by most critical areas first.
- Ask for manager guidance as appropriate.

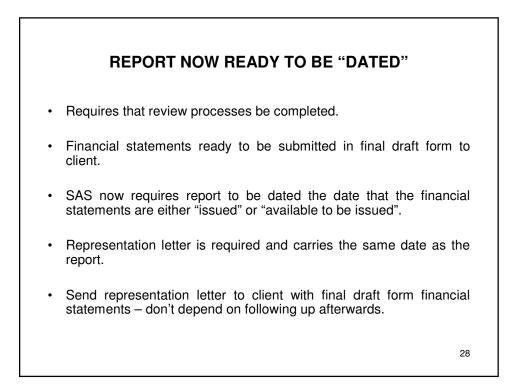


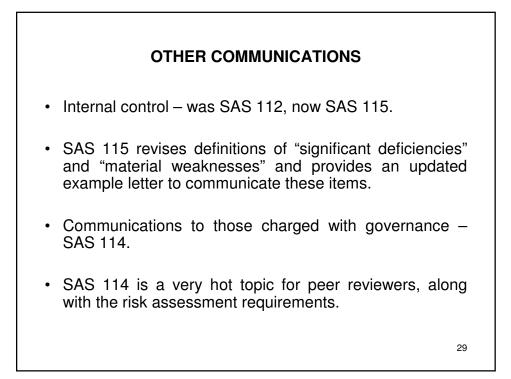












FINALIZATION
Have someone read once more.
<ul> <li>Consider someone in the firm that is a good "proofreader".</li> </ul>
Page and sign.
Final sign-off and file completion/storage.
30

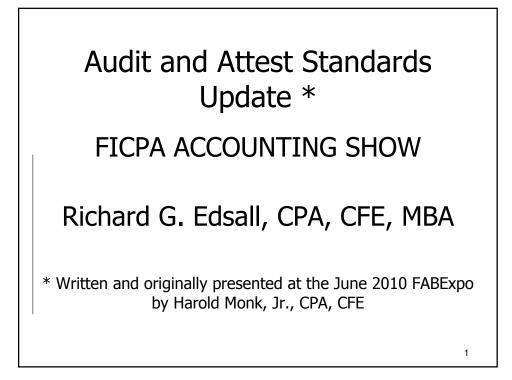
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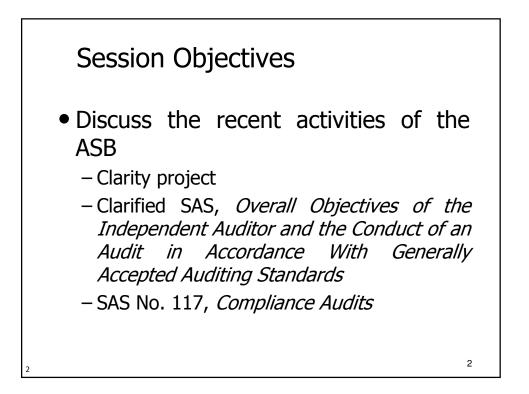
#### THANK YOU!

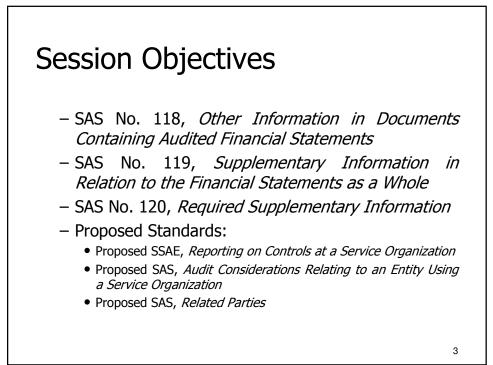
Richard G. Edsall, CPA, CFE, MBA 22304 Calibre Court, Suite 1308 Boca Raton, Florida 33433 (561) 338-9211 (Phone) (407) 782-2245 (Cell) rgedsall@comcast.net

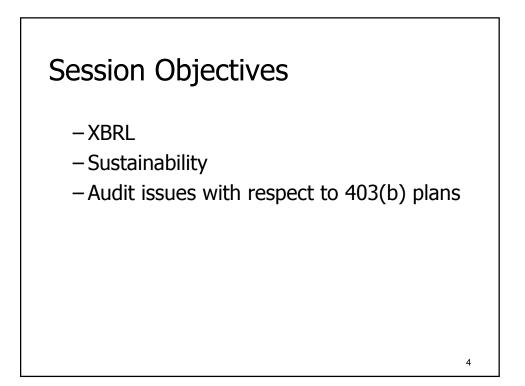
#### SAS Update

Richard G. Edsall, CPA, MBA, CFE



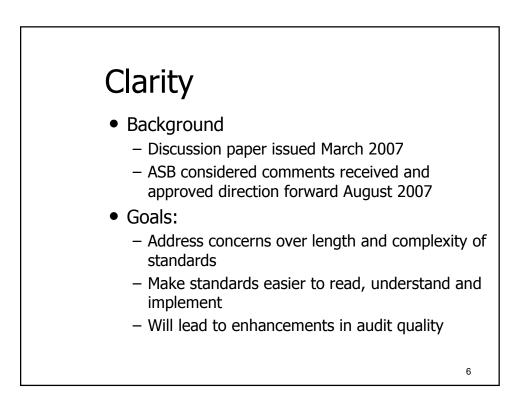






Recent Auditing Standards Board Activities

#### **Clarity Project**

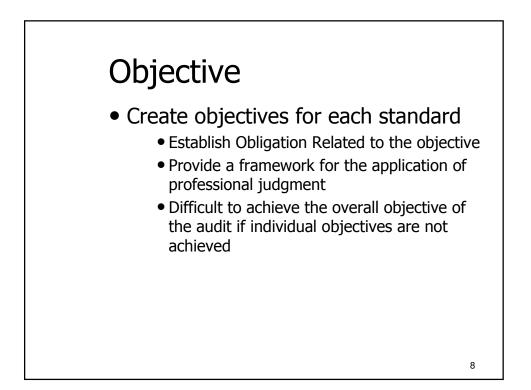




- Introduction
- Objective
- Definitions
  - Terms used in the SAS are defined
  - -Establish separate glossary of terms

7

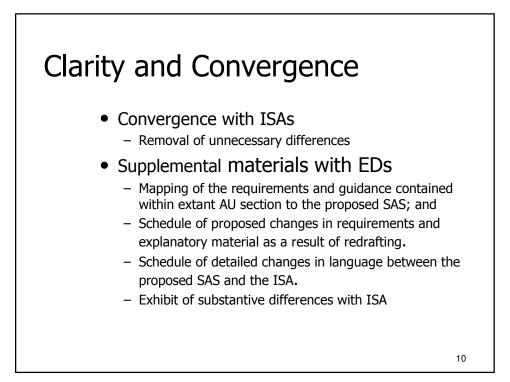
• Requirements and Application Material

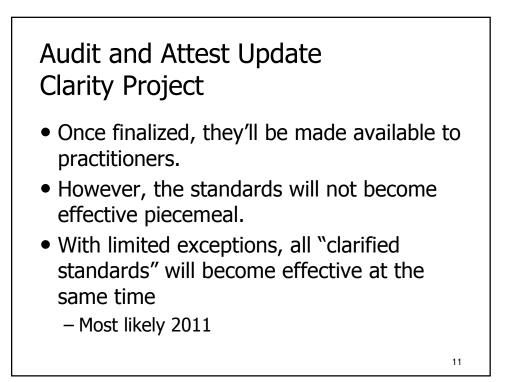


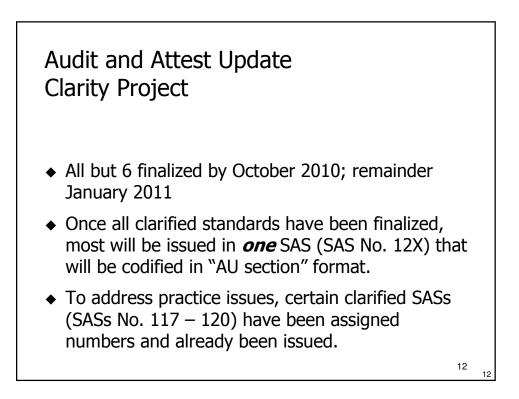
#### Requirements and Application Material

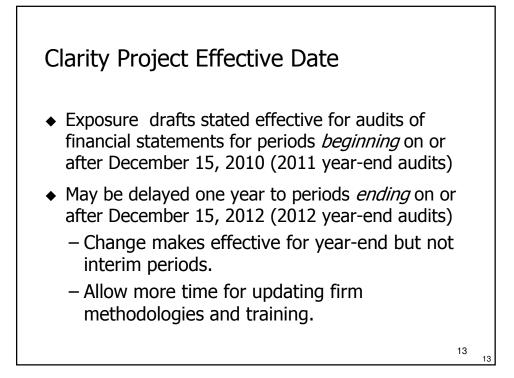
- Requirements expressed with *must* or *should*
- Application and other explanatory material presented in a separate section that follows the requirements
- Application and other explanatory material paragraphs numbered using an A prefix
- Cross-referencing between requirements and related application material









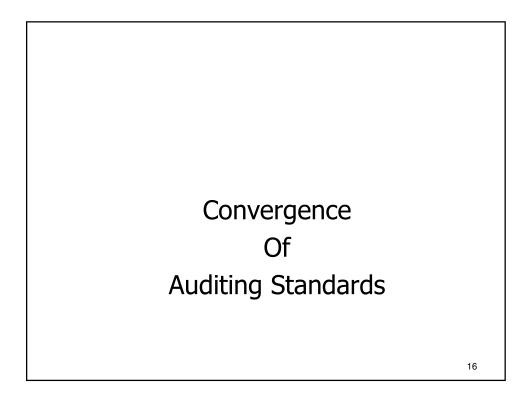


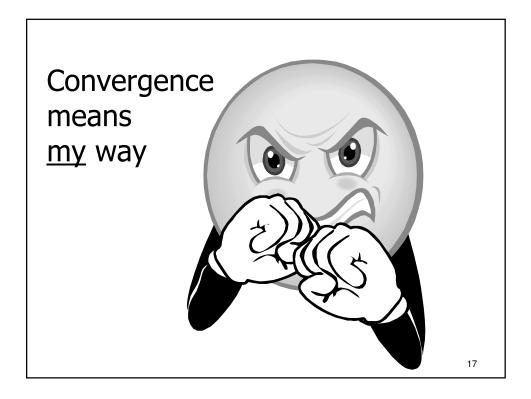
#### Audit and Attest Update Clarity Project

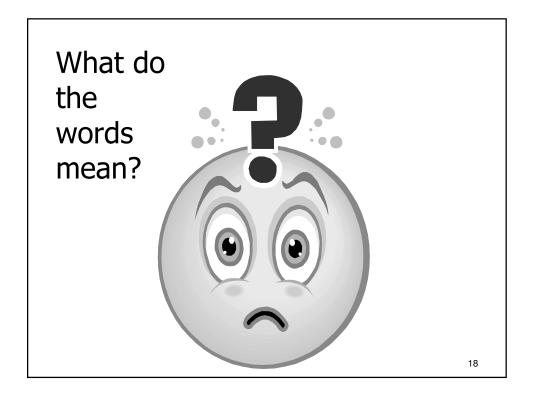
http://www.aicpa.org/Professional+Resources/Accounting+and+Auditing/Audit+ and+Attest+Standards/Improving+the+Clarity+of+ASB+Standards.htm

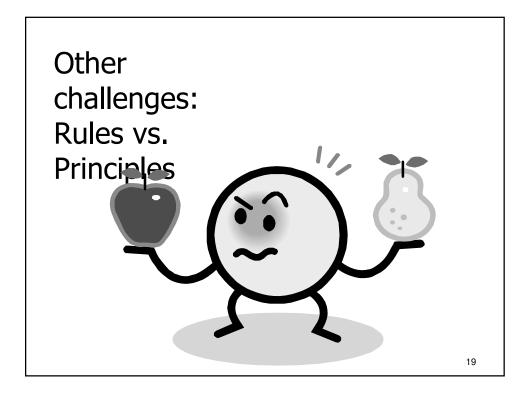
- Clarity Project Explanatory Memorandum
- Clarity Project Questions and Answers
- Clarity Exposure Drafts
- Clarity Final Standards

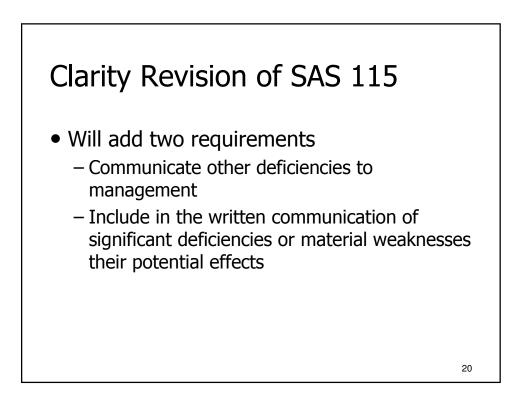
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Search Search Options	Home > Professional Resources > Accounting and Auditing > Audit and Attest Standards > Improving the Clarity of ASB Standards > Final Clarified Statements on
About the AICPA	Auditing Standards Final Clarified Statements on Auditing Standards
Professional Resources	
Conferences, Publications, CPE & the AICPA Library	
Magazines and Newsletters	This section includes all clarified Statements on Auditing Standards (SASs) that have been issued by the Auditing Standards Board (ASB) but are not vet effective. Refer to " <u>AICPA clarity Project'</u> . <u>Jouestions and Answers About</u> <u>Status and Final Product</u> " for effective date details. Upon the issuance of all clarified SASs, one SAS will be issued containing all clarified SASs in codified format.
Becoming a CPA/Academic Resources	
Career Development and Workplace Issues	
Consumer Information	Risk Assessment
Media Center and Video Library	o <u>Planning an Audit</u>
Legislative Activities and State Licensing Issues	<ul> <li>Materiality in Planning and Performing an Audit</li> <li>Evaluation of Misstatements Identified During the Audit</li> <li>Understanding the Entity and Its Environment and Assessing the Risks of Material Misstatement (Redrafted)</li> <li>Performing Audit Procedures in Response to Assessed Risks and Evaluating the Audit Evidence Obtained (Redrafted)</li> <li>Audit Evidence (Redrafted)</li> </ul>
	<ul> <li>Preface to Codification of Statements on Auditing Standards, Principles Underlying an Audit Conducted in Accordance With Generally Principles Underlying Standards and Statement on Auditing Standards, Overall Objectives of the Independent Auditor and the Conduct of an Audit in Accordance With Generally Accepted Auditing Standards Statement on Auditing Standards, <u>Audit Documentation</u> (Redrafted)</li> <li>Statement on Auditing Standards, <u>The Auditor's Communication With</u> Those Charged With Generally Code and the Communication With Those Charged With General Code and C</li></ul>

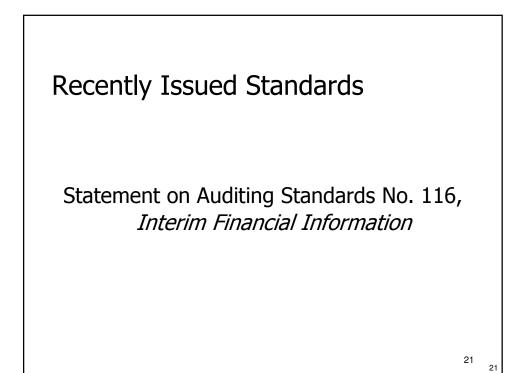


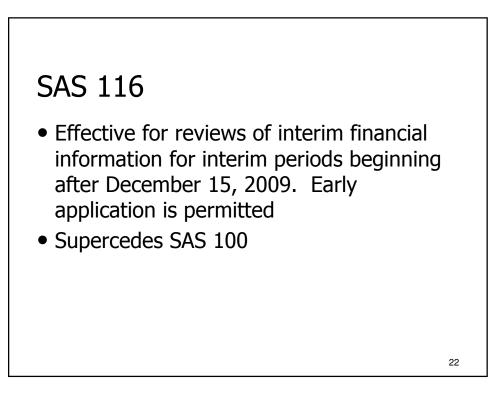






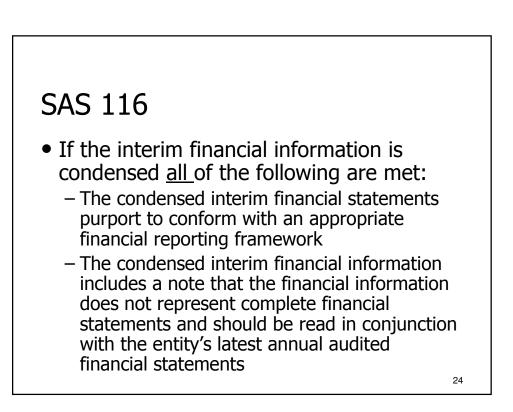






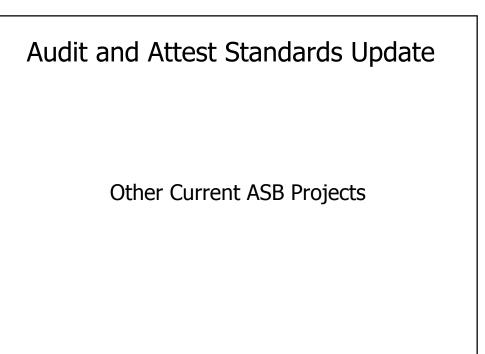
#### SAS 116

- Applies when:
  - The entity's latest annual financial statements have been audited by the accountant or a predecessor;
  - The accountant has been engaged to audit the entity's current year financial statements, or the accountant audited the entity's latest annual financial statements and expects to be engaged to audit the current year financial statements



#### SAS 116

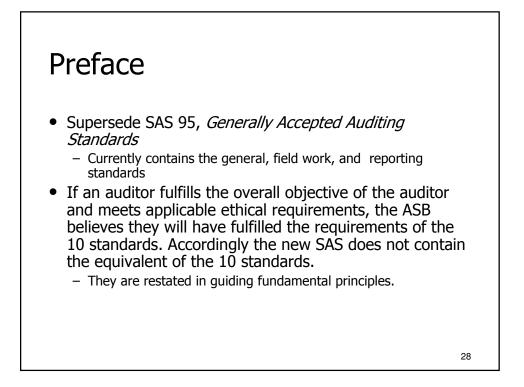
- The condensed interim financial information accompanies the entity's latest audited financial statements or such audited annual financial statements are made readily available by the entity.
  - Readily available = a third party can obtain the financial statements without any further action by the entity.
    - F/S on the web may be readily available
    - "Available upon request" are not readily available

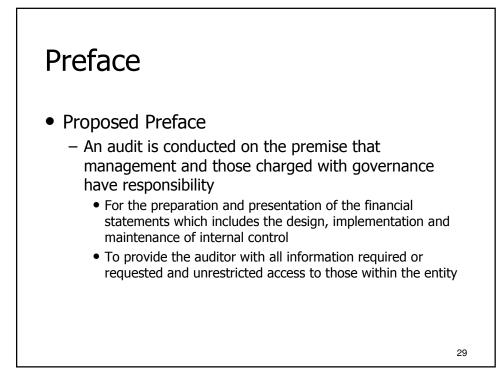


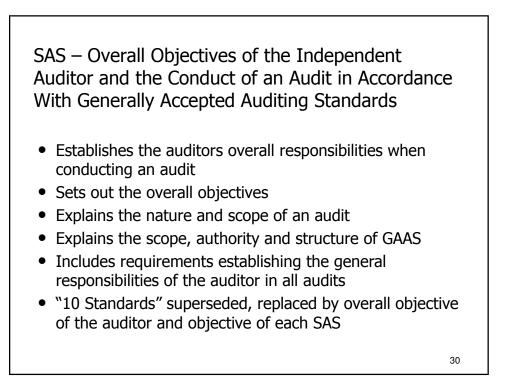
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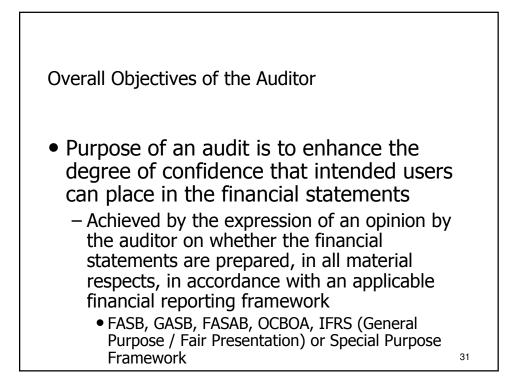
#### Audit and Attest Standards Update-Other Current ASB Projects

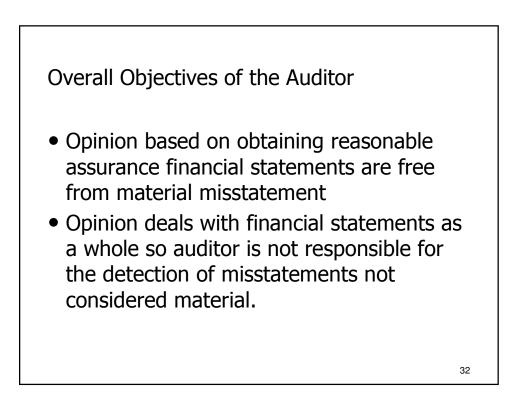
- Newly approved standard –*Preface to the Codification of Statements on Auditing Standards* and
- Statement on Auditing Standards Overall Objectives of the Independent Auditor and the Conduct of an Audit in Accordance With Generally Accepted Auditing Standards

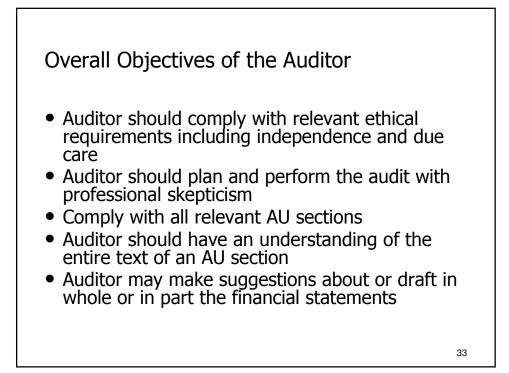


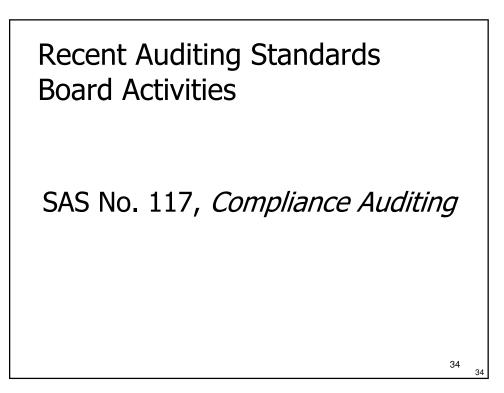


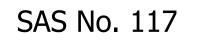








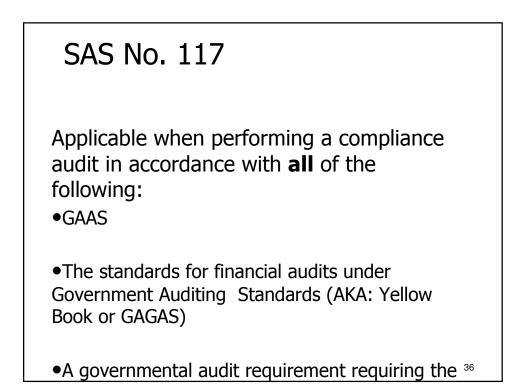


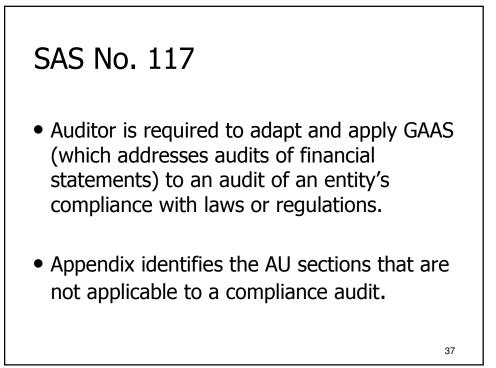


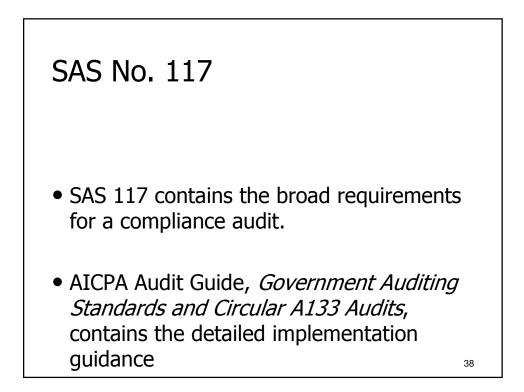
- SAS responds to federal study indicating need for improvements in quality of audits under OMB Circular A133, *Audits of States, Local Governments, and Non-Profit Organizations*
- Supersedes SAS 74, *Compliance Auditing Considerations in Audits of Governmental Entities and Recipients of Governmental Financial Assistance*

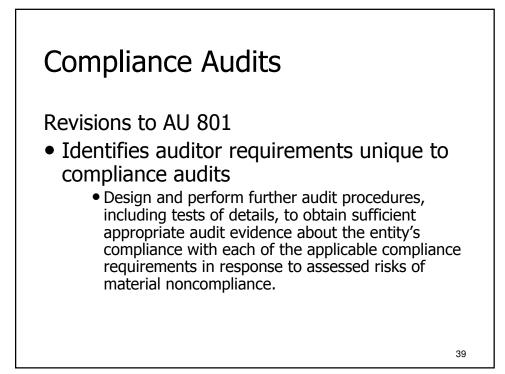
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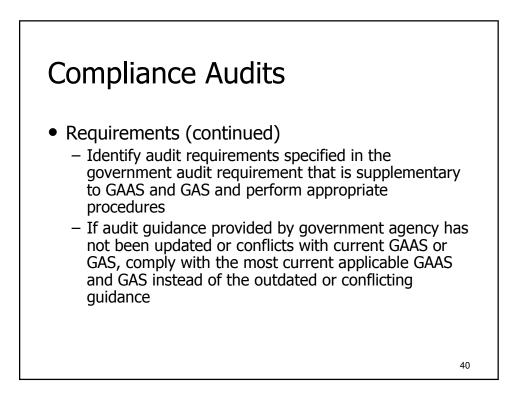
• Issued in December 2009





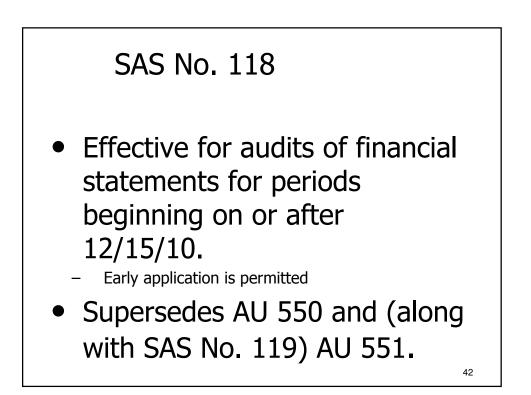






Recent Auditing Standards Board Activities

SAS No. 118, Other Information in Documents Containing Audited Financial Statements

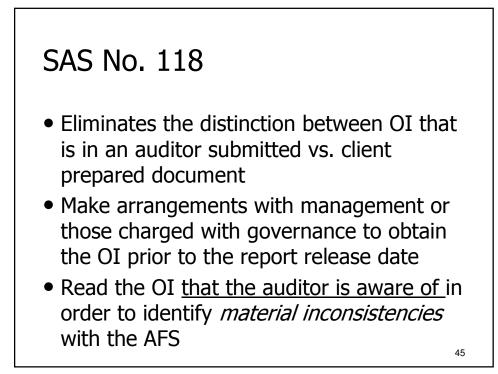


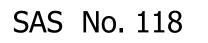
# SAS No. 118

 OI = information that is included in a document containing audited financial statements and the auditor's report thereon, excluding required supplementary information

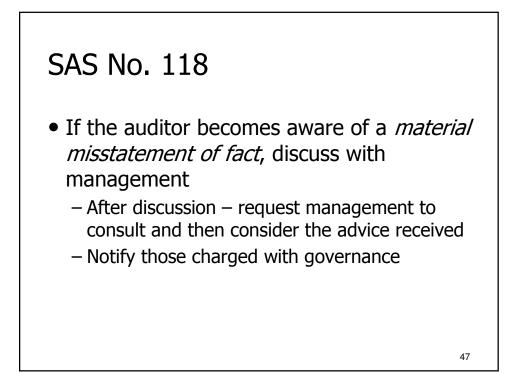
#### SAS No. 118

- Documents containing audited financial statements = annual reports (or similar documents) that are issued to owners (or similar stakeholders) and annual reports of governments and organizations for charitable or philanthropic purposes that are available to the public that contain audited financial statements and the auditor's report thereon.
- SAS also may be applied, adapted as necessary in the circumstances, to other documents to which the auditor, at management's request, devotes attention.





- If material inconsistency is identified prior to report release date and management refuses to make the revision:
  - Include an explanatory paragraph in the auditor's report
  - Withhold the auditor's report, or
  - Withdraw if possible
- If material inconsistency is indentified after the report release date treat as a subsequent discovery of facts (AU 561)



Recent Auditing Standards Board Activities

SAS No. 119, *Supplementary Information in Relation to the Financial Statements as a Whole* 

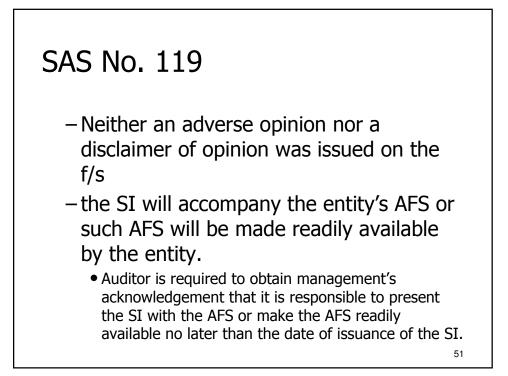
### SAS No. 119

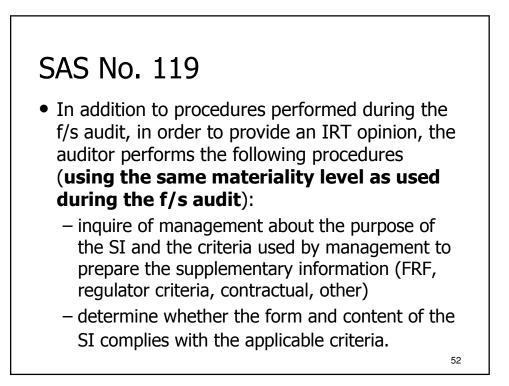
- Effective for audits of financial statements for periods beginning on or after 12/15/10.
  - Early application is permitted
- Supersedes (along with SAS No. 118) AU 551.

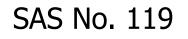
49

### SAS No. 119

- In order to opine on whether SI is fairly stated in relation to the financial statements as a whole that the auditor determine that all of the following conditions are met:
  - the SI was derived from, and relates directly to, the underlying accounting and other records used to prepare the f/s.
  - the SI relates to the same period as the f/s.
  - the f/s were audited, and the auditor served as the principal auditor in that engagement.



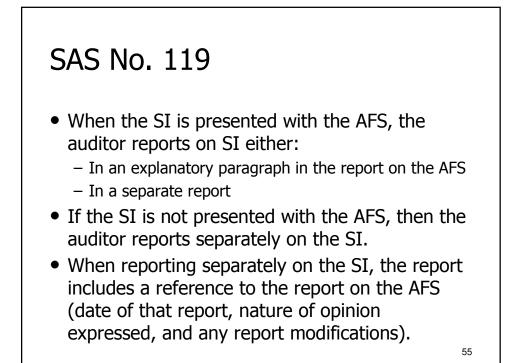


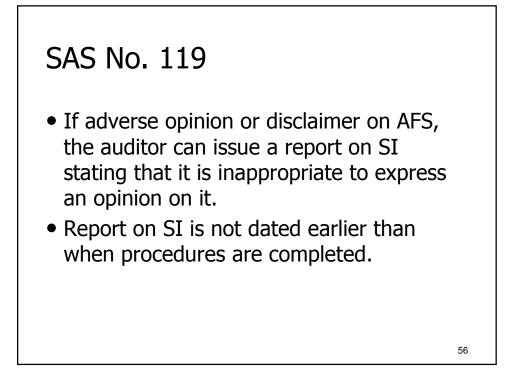


- obtain an understanding about the methods of preparing the SI and determine whether the methods of preparing the SI have changed from those used in the prior period and, if the methods have changed, the reasons for such changes.
- compare and reconcile the SI to the underlying accounting and other records used in preparing the f/s or the f/s themselves.

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# SAS No. 119 inquire of management about any significant assumptions or interpretations underlying the measurement or presentation of the SI. evaluate the appropriateness and completeness of the SI, considering the results of the procedures performed and other knowledge obtained during the audit of the f/s. obtain written representations from management.





Recent Auditing Standards Board Activities

> SAS No. 120, *Required Supplementary Information*

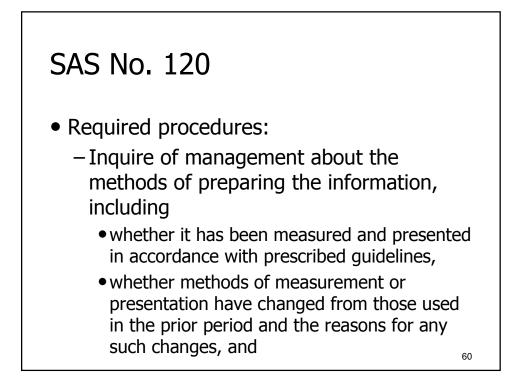
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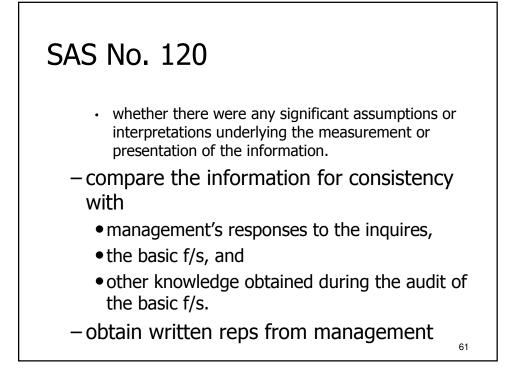
SAS No. 120
Effective for audits of financial statements for periods beginning on or after 12/15/10.
Early application is permitted
Supersedes AU 558.

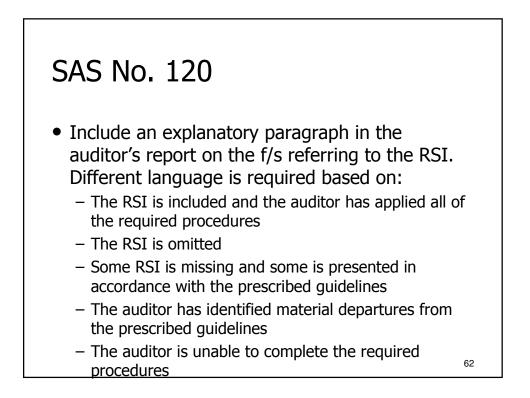
# SAS No. 120

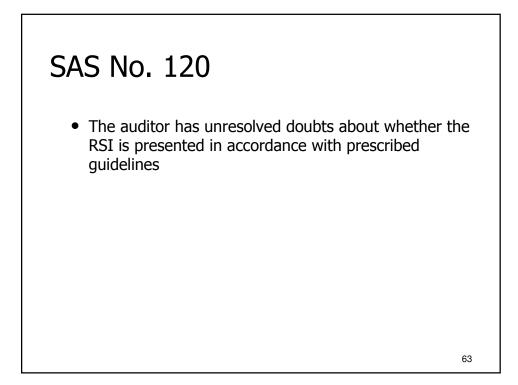
#### • RSI

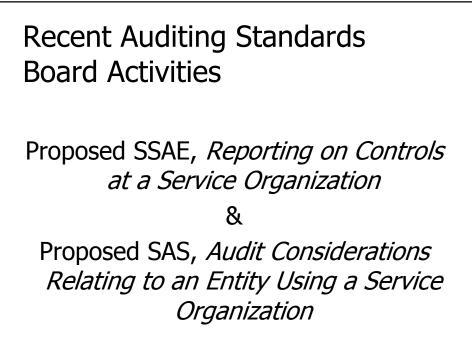
- Information that a designated accounting standard setter requires to accompany an entity's basic f/s.
- RSI is not part of the basic f/s
- A designated accounting standard setter considers the information to be an essential part of the financial reporting for placing the basic f/s in an appropriate operational, economic, or historical context.
- Authoritative guidelines for the methods of measurement and presentation of the information have been established.











64 <sub>64</sub>

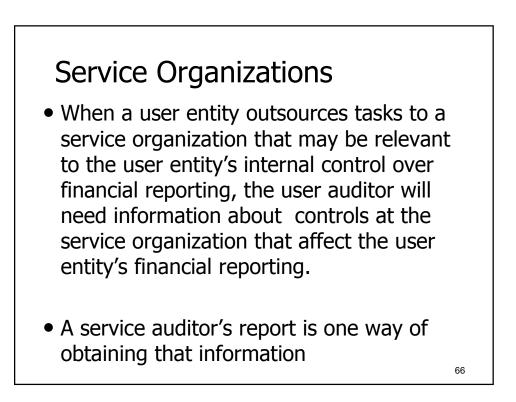
# Service Organizations

Extant SAS 70, *Service Organizations*, establishes requirements and provides guidance for both:

•Auditors performing a service auditor's engagement(service auditors)

and

•Auditors auditing the financial statements of an entity that uses a service organization



# Service Organizations

The following two standards replace SAS No. 70

•SSAE No. 16, *Reporting on Controls at a Service Organization* (for service auditors)

•Clarified SAS, *Audit Considerations Relating to an Entity Using a Service Organization* (for user auditors)

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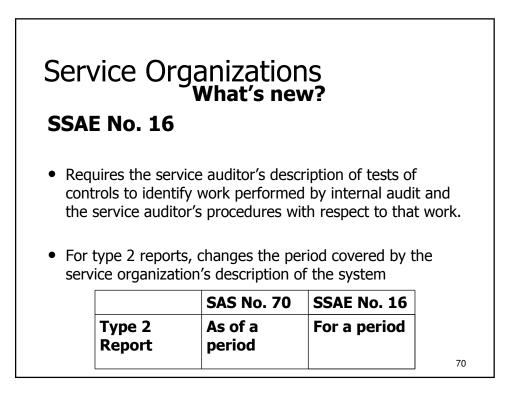
# Service Organizations The new standards are based on the following standards issued by the IAASB: International Statement on Assurance Standards (ISAE) 3402, Assurance Reports on Controls at a Service Organization (forservice auditors) International Standard on Auditing (ISA) 402, Audit Considerations Relating to an Entity Using 2000

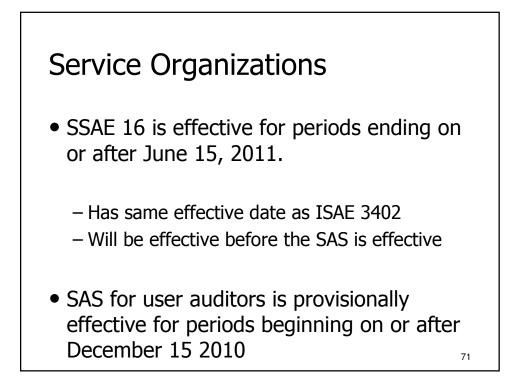
# Service Organizations

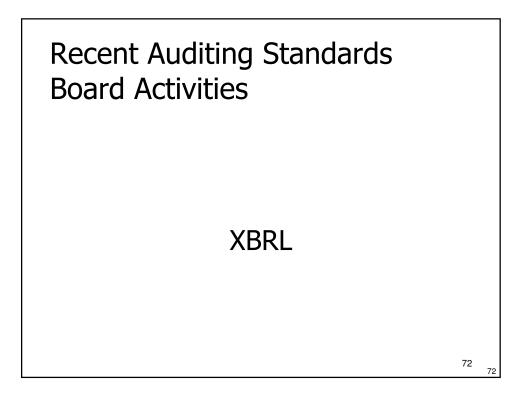
#### What's new?

#### SSAE 16

- Requires a service auditor to obtain an assertion from management of the service organization
- States that evidence obtained in prior engagements about the satisfactory operation of controls does not provide a basis for a reduction in testing.







# XBRL

 On January 30, 2009, the SEC issued a release adopting final rules requiring issuers to provide their financial statements to the SEC and on their corporate Web sites in interactive data format using eXtensible Business Reporting Language (XBRL).

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# XBRL

What is XBRL?

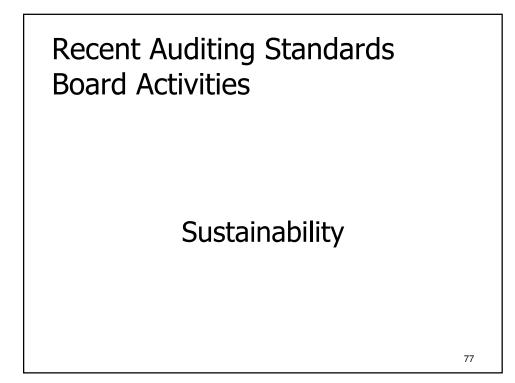
- A global standard that establishes electronically readable codes (tags) for each item in financial statements or other business reports.
- Enables XBRL-enabled software to search for a specified tag, recognize it, and retrieve it; e.g., an investor could quickly search for, retrieve, and compare sales figures for all auto manufacturers during a specified period.

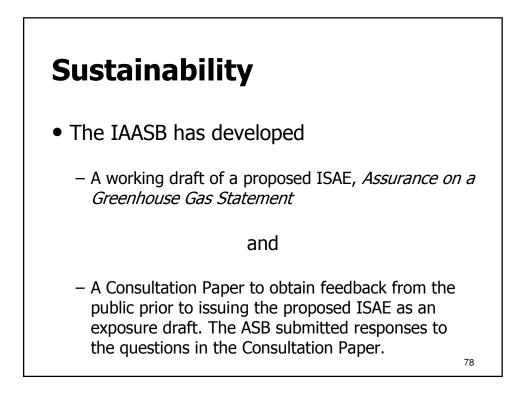
# XBRL

- Because entities have limited experience with XBRL, management may ask a CPA to assist them in assessing the completeness, accuracy, or consistency of the XBRLtagged data.
- In April 2009, ASB issued SOP 09-1, *Performing Agreed-Upon Procedures Engagements That Address the Completeness, Accuracy, or Consistency of XBRL-Tagged Data* 75



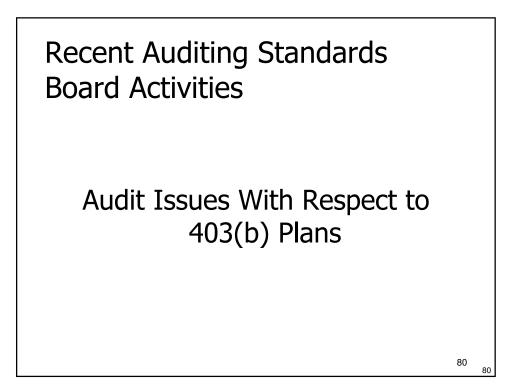
- A task force of the AICPA Assurance Services Executive Committee is working on an SOP that would enable CPAs to examine an entity's XBRL tagged data.
- The IAASB has been discussing how to best address the issue of auditor association with XBRL data and plans to issue an ISAE on this topic. The Sustainability Task Force will be monitoring the IAASB's project for opportunities for convergence.





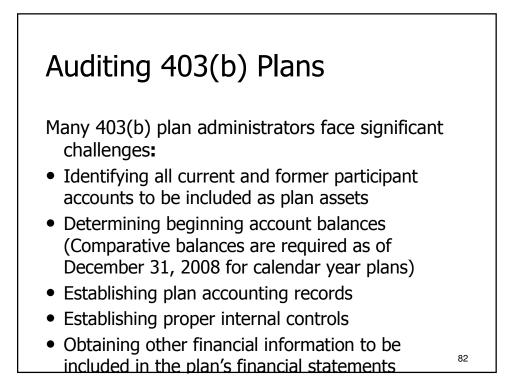
# Sustainability

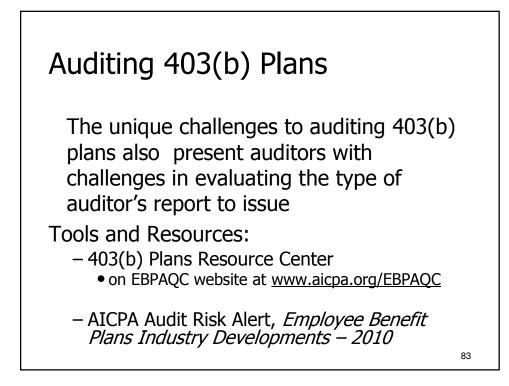
In September 2003, a joint task force of the ASB and the Canadian Institute of Chartered Accountants issued SOP 03-2, *Attest Engagements on Greenhouse Gas Emissions Information*, which addresses the same subject matter as the proposed ISAE. The task force will be monitoring the IAASB's project to determine whether revisions should be made to the SOP to reflect content in the proposed ISAE.

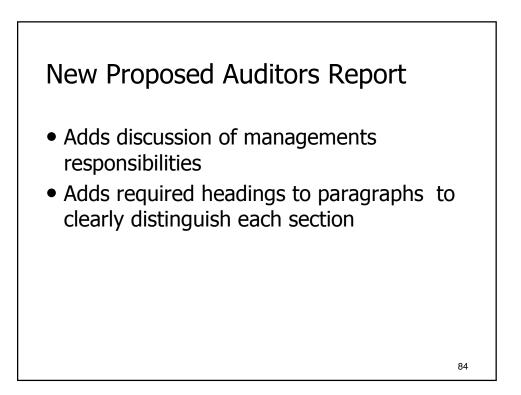


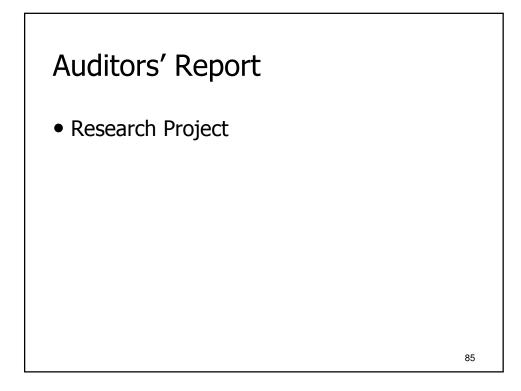


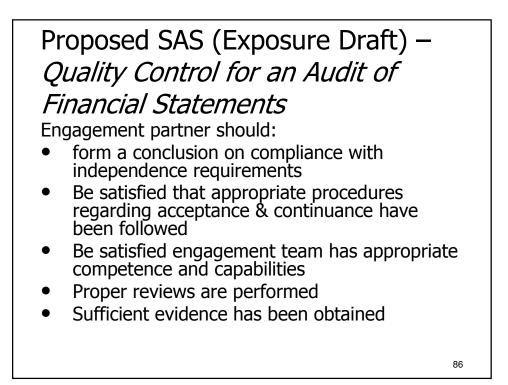
- In November 2007, the Department of Labor issued amended regulations eliminating an exemption granted to 403(b) plans from the annual Form 5500 reporting, disclosure and audit requirements under Part 1 of Subtitle B of Title I of ERISA.
- Subjects ERISA-covered 403(b) plans to the same Form 5500 reporting and audit requirements as 401(k) plans
- Effective with 2009 Form 5500 filings (due in 2010)
- DOL issues FAB 2009-02 *Annual Reporting Requirements for 403(b) Plans* and FAB 2010-01, *Annual Reporting and ERISA Coverage for 403(b) Plans*

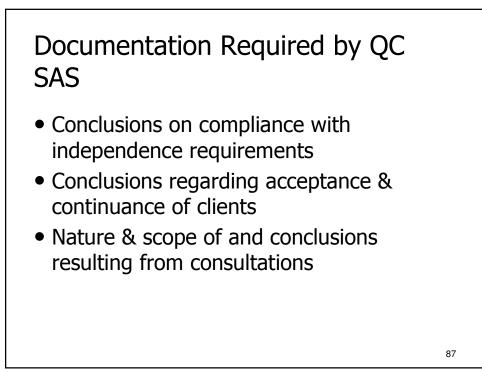


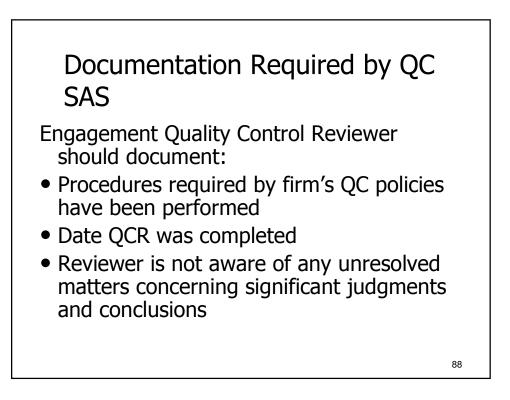


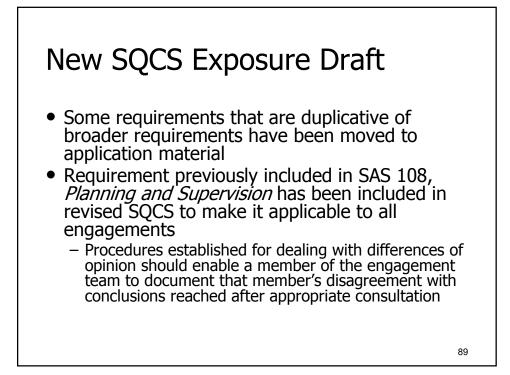


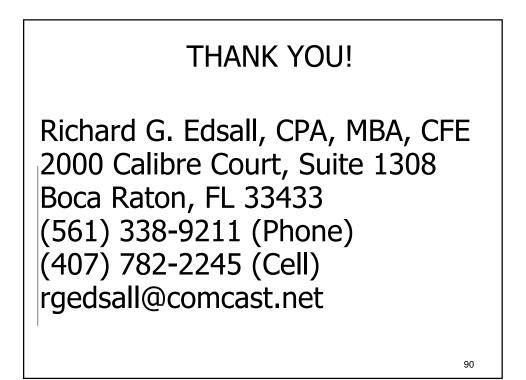














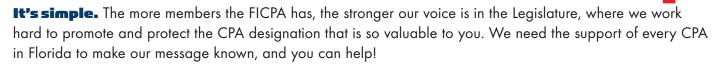
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2,

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# 6.

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7.

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Florida Institute of Certified Public Accountants



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#### (PLACE ON YOUR COMPANY'S LETTERHEAD)

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For Immediate Release

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"	(COURSE TITLE)	," on	(DATE)	This continuing-education course covered	
the topic of <u>(SUBJE</u>		<u>CT AREA)</u>	·		

<u>(MEMBER'S LAST NAME)</u> is a <u>(POSITION TITLE)</u> practicing in the area of <u>(MEMBER'S AREA OF PRACTICE – TAS, AUDIT, ETC.)</u> with the firm.

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